

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

68 Nam Ky Khoi Nghia, District 1, HCM City

## **Consolidated balance sheet**

as at 30 June 2020

ASSETS	Code	Note	30/06/2020 VND	01/01/2020 VND	
CURRENT ASSETS	100		2,080,499,663,059	2,515,665,750,910	
Cash and cash equivalents	110		317,420,401,411	328,713,933,259	
Cash	111	V.1	176,142,021,265	196,657,160,753	
Cash equivalents	112		141,278,380,146	132,056,772,506	
Short-term financial investments	120	V.2	39,332,075,283	38,892,075,283	
Trading securities	121		42,802,075,283	42,802,075,283	
Allowance for diminution in the value of trading securities	122		(20,790,000,000)	(21,060,000,000)	
Held-to-maturity investments	123		17,320,000,000	17,150,000,000	
Accounts receivable	130		652,628,181,248	700,914,688,346	
Accounts receivable from customers	131	V.3	431,177,372,649	502,600,110,826	
Prepayments to suppliers	132		95,376,038,199	113,211,195,064	
Intra-company receivables	133				
Receivables from short-term lending	135		5,400,000,000	9,900,000,000	
Other receivables	136	<i>V.5a</i>	120,958,089,028	75,486,701,084	
Allowance for doubtful debts	137		(283,318,628)	(283,318,628)	
Inventories	140	V.4	1,013,255,468,101	1,385,059,862,043	
Inventories	141		1,014,603,473,880	1,386,407,867,822	
Allowance for inventories	149		(1,348,005,779)	(1,348,005,779)	
Other current assets	150		57,863,537,016	62,085,191,979	
Short-term prepaid expenses	151		26,738,185,274	17,980,691,811	
Deductible value added tax	152		27,503,947,947	41,718,501,919	
Taxes receivable from State Treasury	154	- V.12 -	3,621,403,795	2,385,998,249	
Other current assets	158				
LONG-TERM ASSETS	200		2,175,883,371,490	2,212,370,843,023	
Accounts receivable – long-term	200		178,827,854,304	178,403,847,072	
Other long-term receivables	210	V.5b	178,827,854,304	178,403,847,072	
Allowance for doubtful long-term debts	210	r.50	170,027,034,304	1/0,705,077,072	
Fixed assets	219		482,890,958,071	502,796,348,304	
Tangible fixed assets	220	V.7	410,677,472,513	430,719,746,374	
Cost	221	V./	697,552,547,535	692,907,549,178	
Accumulated depreciation	223		(286,875,075,022)	(262,187,802,804)	

Finance lease fixed asset	224			
Cost	225			
Accumulated depreciation	226			
Intangible fixed assets	227	V.8	72,213,485,558	72,076,601,93
Cost	228		84,250,092,256	83,216,692,250
Accumulated depreciation	229		(12,036,606,698)	(11,140,090,326
Investment property	240	V.9	690,109,833,489	702,170,656,01
Cost	241		921,937,799,775	921,937,799,77
Accumulated depreciation	242		(231,827,966,286)	(219,767,143,764
Long-term work in progress	240	V.6	367,605,378,427	367,055,084,31
Long-term work in progress	241			
Construction in progress	242		367,605,378,427	367,055,084,31
Long-term financial investments	250	<i>V.2</i>	415,697,902,819	420,272,552,73
Investments in subsidiaries	251			
Investments in associates	252		410,587,638,819	412,912,288,73
Equity investments in other entities	253		3,110,264,000	5,360,264,00
Allowance for diminution in the value of long-term	254			
Held-to-maturity investments	255		2,000,000,000	2,000,000,00
Other non-current assets	260		40,751,444,380	41,672,354,58
Long-term prepaid expenses	261		33,296,677,363	35,508,351,94
Deferred tax assets	262	V.16	7,454,767,017	6,164,002,63
TOTAL ASSETS	270		4,256,383,034,549	4,728,036,593,93
RESOURCES	Code	Note	30/06/2020 VND	01/01/2020
			VIND	VND
LIABILITIES	300		2,654,313,041,225	
LIABILITIES Current liabilities	300 310			3,088,226,001,92
		V.11	2,654,313,041,225	3,088,226,001,92 2,592,153,508,72
Current liabilities	310	V.11	2,654,313,041,225 2,183,246,106,800	<b>3,088,226,001,92</b> <b>2,592,153,508,72</b> 186,701,346,94
Current liabilities Accounts payable to suppliers	<b>310</b> 311	V.11 V.12	2,654,313,041,225           2,183,246,106,800           214,673,880,464	<b>3,088,226,001,92</b> <b>2,592,153,508,72</b> 186,701,346,94 153,039,320,06
Current liabilities         Accounts payable to suppliers         Advances from customers	<b>310</b> 311 312		2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941	<b>3,088,226,001,92</b> <b>2,592,153,508,72</b> 186,701,346,94 153,039,320,06 38,227,638,53
Current liabilities         Accounts payable to suppliers         Advances from customers         Taxes payable to State Treasury	<b>310</b> 311 312 313		2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921	<b>3,088,226,001,92</b> <b>2,592,153,508,72</b> 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employees	<b>310</b> 311 312 313 314	V.12	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expenses	310           311           312           313           314           315	V.12 V.13	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059           49,023,960,780	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-term	310           311           312           313           314           315           318	V.12 V.13 V.15	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059           49,023,960,780           10,046,149,846	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-term	310           311           312           313           314           315           318           319	V.12 V.13 V.15 V.14a	2,654,313,041,2252,183,246,106,800214,673,880,464141,166,641,94132,680,129,92137,744,699,05949,023,960,78010,046,149,846470,667,604,857	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowings	310           311           312           313           314           315           318           319           320	V.12 V.13 V.15 V.14a	2,654,313,041,2252,183,246,106,800214,673,880,464141,166,641,94132,680,129,92137,744,699,05949,023,960,78010,046,149,846470,667,604,8571,211,772,506,559	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-term	310           311           312           313           314           315           318           319           320           321	V.12 V.13 V.15 V.14a	2,654,313,041,2252,183,246,106,800214,673,880,464141,166,641,94132,680,129,92137,744,699,05949,023,960,78010,046,149,846470,667,604,8571,211,772,506,5591,000,000,000	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00 17,928,300,60
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-termBonus and welfare fund	310           311           312           313           314           315           318           319           320           321           322	V.12 V.13 V.15 V.14a	2,654,313,041,2252,183,246,106,800214,673,880,464141,166,641,94132,680,129,92137,744,699,05949,023,960,78010,046,149,846470,667,604,8571,211,772,506,5591,000,000,00014,470,533,373	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00 17,928,300,60 496,072,493,20
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-termBonus and welfare fundLong-term liabilities	310           311           312           313           314           315           318           319           320           321           322           330	V.12 V.13 V.15 V.14a V.10	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059           49,023,960,780           10,046,149,846           470,667,604,857           1,211,772,506,559           1,000,000,000           14,470,533,373           471,066,934,425	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00 17,928,300,60 496,072,493,20 85,418,863,71
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-termBonus and welfare fundLong-term liabilitiesLong-term unearned revenue	310           311           312           313           314           315           318           319           320           321           322           330           336	V.12 V.13 V.15 V.14a V.10 V.15	2,654,313,041,2252,183,246,106,800214,673,880,464141,166,641,94132,680,129,92137,744,699,05949,023,960,78010,046,149,846470,667,604,8571,211,772,506,5591,000,000,00014,470,533,373471,066,934,42582,093,272,631	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00 17,928,300,60 496,072,493,20 85,418,863,71 87,541,133,29
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-termBonus and welfare fundLong-term liabilitiesLong-term unearned revenueOther payables – long-term	310           311           312           313           314           315           318           319           320           321           322           330           336           337	V.12 V.13 V.15 V.14a V.10 V.10 V.15 V.14b	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059           49,023,960,780           10,046,149,846           470,667,604,857           1,211,772,506,559           1,000,000,000           14,470,533,373           471,066,934,425           82,093,272,631           86,438,466,210	3,088,226,001,92 2,592,153,508,72 186,701,346,94 153,039,320,06 38,227,638,53 81,580,668,36 46,562,125,72 7,084,253,01 448,665,281,52 1,611,364,573,95 1,000,000,00 17,928,300,60 496,072,493,20 85,418,863,71 87,541,133,29
Current liabilitiesAccounts payable to suppliersAdvances from customersTaxes payable to State TreasuryPayables to employeesAccrued expensesUnearned revenue – short-termOther payables – short-termShort-term borrowingsProvision short-termBonus and welfare fundLong-term liabilitiesLong-term unearned revenueOther payables – long-term	310           311           312           313           314           315           318           319           320           321           322           330           336           337           338	V.12 V.13 V.13 V.15 V.14a V.10 V.15 V.14b V.10	2,654,313,041,225           2,183,246,106,800           214,673,880,464           141,166,641,941           32,680,129,921           37,744,699,059           49,023,960,780           10,046,149,846           470,667,604,857           1,211,772,506,559           1,000,000,000           14,470,533,373           471,066,934,425           82,093,272,631           86,438,466,210	VND           3,088,226,001,92           2,592,153,508,72           186,701,346,94           153,039,320,06           38,227,638,53           81,580,668,36           46,562,125,72           7,084,253,01           448,665,281,52           1,611,364,573,95           1,000,000,00           17,928,300,60           496,072,493,20           85,418,863,71           87,541,133,29           323,112,496,19

EQUITY	400	<i>V.17</i>	1,602,069,993,324	1,639,810,592,005
Owners' equity	410		1,602,069,993,324	1,639,810,592,005
Share capital	411		249,955,730,000	249,955,730,000
Ordinary shares with voting rights	411a		249,955,730,000	249,955,730,000
Preference shares	411b			
Share premium	412		317,064,858,303	317,064,858,303
Conversion options on bond	413			
Other owners' capital	414		92,039,100,000	91,895,000,000
Treasury shares	415		(690,474,358)	(690,474,358)
Differences upon asset revaluation	416			
Foreign exchange differences	417			
Investment and development fund	418		35,560,656,459	36,249,605,701
Other equity fund	420			
Retained profits	421		452,992,604,383	460,490,751,230
Non-controlling interest	429		455,147,518,537	484,845,121,129
Funding and other funds	430			
TOTAL RESOURCES	510		4,256,383,034,549	4,728,036,593,933

Prepared by

**Chief Accountant** 

Dated 27 July 2020 General Director

Phạm Thị Kim Khoa

Ngô Văn Danh

Phan Dương Cửu Long



68 Nam Ky Khoi Nghia, District 1, HCM City

## **Consolidated statement of income**

2nd Quarter, 2020

			Q2/2020	Q2/2019	2019 Accumulated	2018 Accumulated
Revenue from sales of goods and provision of services	01	VI.1	3,106,713,278,632	4,366,058,629,804	6,253,373,211,672	8,583,039,439,749
Revenue deductions	02	VI.2	(312,658,658)	3,994,723,548	613,983,884	6,168,454,552
Net revenue	10		3,107,025,937,290	4,362,063,906,256	6,252,759,227,788	8,576,870,985,197
Cost of sales	11	VI.3	2,941,047,978,942	4,105,861,145,244	5,886,112,299,346	8,047,139,172,632
Gross profit	20		165,977,958,348	256,202,761,012	366,646,928,442	529,731,812,565
Financial income	21	VI.4	2,733,597,246	2,077,712,007	8,228,320,709	5,764,126,720
Financial expenses	22	VI.5	27,668,439,093	35,376,843,954	60,057,103,710	65,126,082,293
In which: Interest expense	23		27,789,519,302	30,828,199,663	59,513,246,995	60,059,216,030
Share of profit in associates	24		8,401,771,860	14,302,238,292	15,711,156,922	39,425,178,901
Selling expenses	25		94,997,000,767	139,551,208,535	226,697,996,771	262,789,130,334
General and administration expenses	26		62,427,789,955	79,405,859,707	138,937,102,247	162,861,242,296
Net operating profit	30		(7,979,902,361)	18,248,799,115	(35,105,796,655)	84,144,663,263
Other income	31	VI.6	25,982,090,205	27,689,723,999	65,712,122,077	57,832,825,708
Other expenses	32	VI.7	660,507,413	2,015,363,816	1,822,276,541	2,550,136,488
Results of other activities	40		25,321,582,792	25,674,360,183	63,889,845,536	55,282,689,220
Accounting profit before tax	50		17,341,680,431	43,923,159,298	28,784,048,881	139,427,352,483
Income tax expense – current	51	VI.8	2,305,066,796	8,907,243,215	5,933,352,642	23,948,915,498
Income tax (benefit)/expense – deferred	52		(285,093,840)	-	(1,290,764,378)	-
Net profit after tax	60		15,321,707,475	35,015,916,083	24,141,460,617	115,478,436,985
Attributable to: Equity holders of the Company	61		11,677,197,406	20,439,977,017	21,697,084,237	68,645,159,102
Non-controlling interest	62		3,644,510,069	14,575,939,066	2,444,376,380	46,833,277,883
Basic earnings per share	70		432	837	678	2,474

Prepared by

**Chief Accountant** 

Dated 27 July 2020 General Director

4



Form B 03 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

68 Nam Ky Khoi Nghia, District 1, HCM City

## Consolidated statement of cash flows

(Indirect method)

	Code	Note	2020 Accumulated	2019 Accumulated
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before tax	01		28,784,048,881	139,427,352,483
Adjustments for				
Depreciation and amortisation	02		44,503,082,256	42,358,615,538
Allowances and provisions	03		(270,000,000)	(728,149,677)
Exchange losses arising from revaluation of monetary items denominated in foreign currencies	04			
Gains on disposal of other long-term investments	05		(9,002,201,914)	(46,334,324,792)
Interest expense	06		59,513,246,995	60,031,473,565
Operating profit before changes in working capital	08		123,528,176,218	194,754,967,117
Change in receivables	09		59,550,883,914	(55,597,898,204)
Change in inventories	10		371,804,393,942	(262,503,476,803)
Change in payables (other than interest, corporate income tax)	11		(34,896,371,497)	(79,680,297,889)
Change in prepaid expenses	12		(6,545,818,877)	(1,999,309,822)
Change in trading securities	13			
Interest paid	14		(59,010,646,485)	(61,528,905,597)
Corporate income tax paid	15		(11,699,099,356)	(38,705,731,638)
Other receipts for operating activities	16			
Other payments for operating activities	17			
Net cash flows from operating activities	20		442,731,517,859	(305,260,652,836)
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets	21		(28,910,959,440)	(69,912,140,478)
Proceeds from disposals of tangible fixed assets	22		16,597,677,030	10,950,658,104
Loans to and payments for purchase of debt instruments of other entities	23			
Proceeds from disposals of other long-term investments	24			
Payments for investments in other entities	25			(12,751,702,372)
Collection of investments in an associate	26			31,496,303,047
Receipts of dividends and interest income	27		8,228,320,709	20,066,365,012
Net cash flows from investing activities	30		(4,084,961,701)	(20,150,516,687)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from share issuance, capital contribution	31		800,000,000	
Capital redemption and payments for purchase of treasury shares	32			
Proceeds from borrowings	33	VII.3	3,758,221,634,716	5,286,599,010,055
Payments to settle loan principals	34	VII.4	(4,178,391,002,722)	(4,932,429,697,766)
Payments for financial lease liabilities	35			
Payments of dividends to equity holders of the Company	36		(30,570,720,000)	(42,178,271,222)
Net cash flows from financing activities	40		(449,940,088,006)	311,991,041,067
Net cash flows during the period	50		(11,293,531,848)	(13,420,128,456)
Cash and cash equivalents at the beginning of the period	60		328,713,933,259	268,045,104,754
Effect of exchange rate fluctuations on cash	61		·····	,, . <b>,</b>
Cash and cash equivalents at the end of the period	70		317,420,401,411	254,624,976,298

Prepared by

**Chief Accountant** 

Dated 27 July 2020 General Director

Phạm Thị Kim Khoa

5